



Fractional Development Consultant - Cycle Connect

Cycle Connect is seeking a Fractional Development Consultant to build the fundraising capacity of our Ugandan team. The consultant will design and support the implementation of a development strategy, provide hands-on grant writing support, and create systems to ensure long-term sustainability. The ultimate goal is for the local team to take full ownership of development and fundraising functions within 6–12 months.

About Cycle Connect

Cycle Connect is a socially-driven business that delivers agricultural products and tools to farmers living in remote, rural areas in Northern Uganda.

Millions of farmers are financially excluded and yet need access to products on credit. This is where Cycle Connect delivers, as we specialize in offering productive tools on financing plans, reaching the most last mile customers, and offering low barrier loan terms built for farmers, enabling them to increase their income and in turn propel their communities forward.

We have a growing number of assets in our portfolio, including oxen and plough, bicycles, motorcycles, grinding machines, and a rich pipeline for even more. To date, we have worked with over 14,000 farmers across two different branches and backed up by over 40 team members. We are venturing through an exciting time of rapid growth and scale throughout Uganda and are therefore looking to expand our team.



Key Duties and Responsibilities:

Systems and Processes:

- Create a system for tracking prospects, submissions, and donor follow-up.
- Establish consistent follow-up processes to maintain donor engagement.
- Train the team to manage and sustain the system.

• Capacity Building:

- Mentor and coach the Ugandan team in development best practices.
- Transfer knowledge and tools to ensure the team is prepared to take over after the consultant's engagement.

• Donor Engagement and Coaching

- Develop a strategy to reach targeted donors through tailored outreach.



- Prepare team members for donor meetings by role-playing conversations and practicing how to make the ask.
- Provide real-time coaching and feedback on donor engagement.

Qualifications

- Proven track record in social enterprise development, fundraising, or philanthropic consulting.
- Minimum 5–7 years of experience working with social enterprises or international NGOs.
- Strong writing and communication skills with demonstrated success in grant writing.
- Strategic thinker with ability to distill complex programs into funder-aligned messaging.
- Self-starter comfortable working remotely and managing multiple priorities.
- Familiarity with East African context and/or agricultural financing is a plus.

Time Commitment: Estimated **20** hours per month, flexible based on deliverables and need.

Compensation: Competitive hourly rate based on experience.

Start Date: October 2025 (flexible)

How to Apply

Please send a brief expression of interest and summary of your relevant experience, CV as a one document to the [Application Link](#).